

# Enhance Customer Experience with a Patient-Centric Approach

With conversational intelligence, Authenticx confidently listens and identifies disruptions impacting customers across the life sciences enterprise. Optimize conversational analysis to identify recurring trends and disruptions.

## STAKES ARE HIGHER IN LIFE SCIENCES

### We come from healthcare.

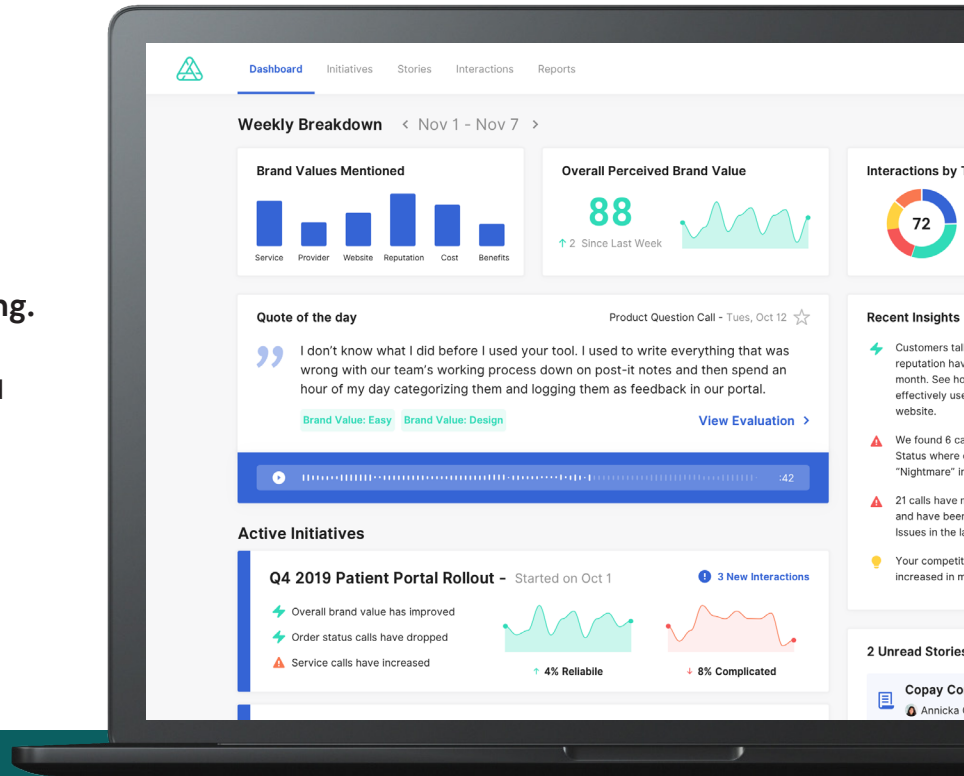
Enhance monitoring and compliance observations with a software specifically built for healthcare.

### Powerful insights fuel decision making.

Effectively monitor your whole patient population with reporting and analytics based on accumulated interaction data.

### Reliably identify adverse events.

Proprietary machine learning models classify and auto-score conversations to enhance customer experience across pharma.



## HOW IT WORKS

### Aggregate

Uncover marketing insights from a consolidated channel of unsolicited customer feedback.



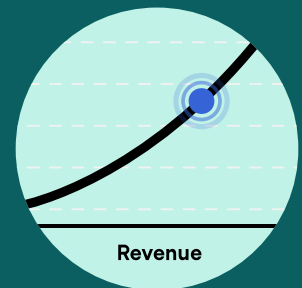
### Analyze

Categorize emerging trends and capture honest customer thoughts and emotions.



### Activate

Remove barriers for revenue generation and CX disruptions with data-backed insights.



# Building a human-centered brand demands listening.

## CASE STUDY

### Overview

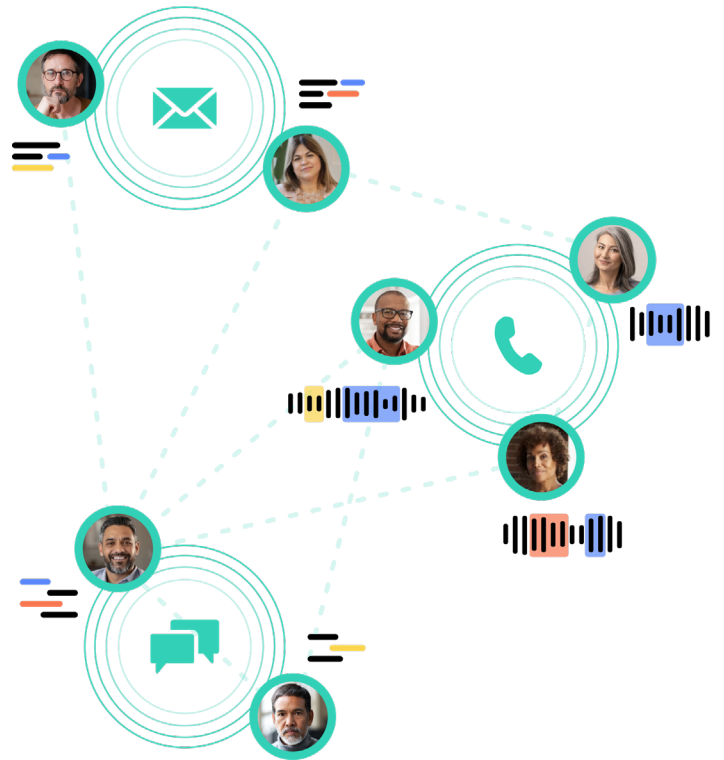
Product and brand teams used Authenticx to design specific action plans to improve customer loyalty to product device use.

### Solution

Authenticx listened to thousands of calls quarterly to improve customer retention and device utilization.

### Results

- ✓ **Identified sources of friction**
  - 39% coordination issues between pharmacy, provider, and supplier
  - 34% specific product questions
  - 27% support for complex onboarding process in website navigation complaint calls
- ✓ **30% reduction** in customer complaints rate



### What's the ROI for life sciences?

- Increase adherence
- Identify and monitor adverse events
- Near real-time feedback for strategic pivots
- Insights and market access

### Hear the customer perception of

- Nurse navigator programs
- Drug product launch
- Brand perception
- Therapy affordability
- Patient support programs

Combine existing customer interactions across call center data, texts, chats, and emails into a single source of truth.

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