## SmithSolve

# Collaborating to Address Data Gaps and Care Barriers through Lived Experiences:

The XLH Community Impact Survey

### **Chief Patient Officer Summit**

Lisa Savitt







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Kyowa Kirin North America





"For generations, families living with XLH have struggled to explain the disease to many of the professionals involved in their care. Without the data to back them up, patients have often reported feeling dismissed, or that their concerns were not validated."

- Susan Faitos, Executive Director, The XLH Network

Goal: To quantify and deepen understanding of the experience of adult and child XLHers in the U.S. and barriers to care









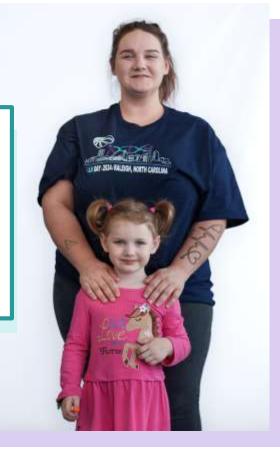
## Case Study

### Today, we will share our approach to:

- Secure buy-in from key stakeholders
- Design a survey that meets both need and budgets
- Engage a steering committee to guide strategy and outputs
- Communicate results clearly and consistently
- Action insights

"XLH affects me every day
by putting limitations on the
things I can do with my child... and
it affects my job, my
every day, my real life, and
everything I do."

- Layla F



# Build a Collaborative Foundation to Ensure Alignment & Buy-in

#### **Collaborate from the start**

- The XLH Network
- Patient Advocacy
- Medical Affairs
- HEOR
- Omni-channel marketing
- Legal, Regulatory, Compliance

#### **Gain alignment on objectives**

- Inform communications strategies and education
- Expand HCP awareness, understanding and empathy for the lived experience of XLHers
- Support community policy activities and advocacy efforts

#### **Identify target audience**

- XLHers
- HCPs
- Policy makers
- Internal functions
- Others

### **Collaborative Foundation**



# Establish a Cross-functional Team to Power Survey Design & Outputs

### **Survey At-A-Glance**

#### **Core Project Team**

XLH Network Leadership
Patient Advocacy & Comms
Medical Affairs & HEOR
Omni-channel Marketing

#### **Consulted**

Legal, Regulatory Compliance, Data Privacy

#### **Informed**

Kyowa Kirin Leadership XLH Network Board XLH Commercial Team Patient Services

#### **Data Outputs**

Conference presentations, peer-reviewed publication, white paper, fact sheets, microsite, social media content

#### **Online Survey**



56 Adult XLHers (18+ years old), 29 caregivers to XLHers under 21 years old, and two child XLHers in the United States shared their experiences through an online survey.

#### **Recruitment Channels**







#### **Interviews**



Of these 87 participants, 36 Adults XLHers and 20 caregivers completed a 60-minute phone interview.



# Engage Outside Experts to Inform Survey Development & Outputs

#### **Multi-disciplinary Steering Committee**



Susan Faitos, MA Executive Director, XLHN

- · Person living with XLH
- Background in social work



Jill H. Simmons, MD Vanderbilt University Medical Center

- Program for Metabolic Bone Disorders
- Prof. of Pediatric Endocrinology



**Bryan**Person living with XLH



Thomas O. Carpenter, MD Yale School of Medicine

- Director, Yale Center for XLH
- Prof. of Pediatric Endocrinology, Orthopedics & Rehabilitation



Costs of living with XLH

- · Direct medical costs
- Non-medical costs (e.g., home modifications, travel to doctor)
- Indirect costs (e.g., reduced productivity at work/school)



Access to expert, quality care

- Access to experienced healthcare providers
- Ability to transition from pediatric to adult care
- Insurance navigation



Physical, mental health, and social impacts

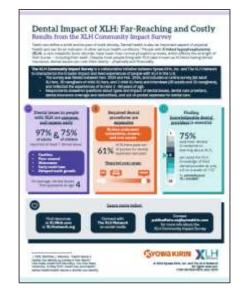
- · Mental/emotional health
- Physical symptoms, sleep disturbances
- Relationships, social activities
- Caregiving



## Turn Insights into Impact via Multi-stakeholder Communications Plan



**March - Data Analysis & Branding** 







June - XLH Awareness Month - Advocate for Change

#### **May - Data Abstracts**

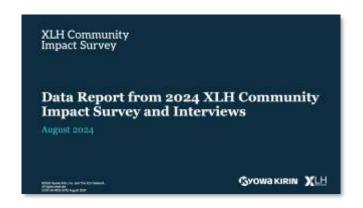








## Turn Insights into Impact via Multi-stakeholder Communications Plan







**August – Comprehensive data report** 

**October 12 – Patient Conference** 

**October 22 - Conference Poster** 

**September – Conference Poster** 





October 15 - Campaign Launch

# Achieve Goals and Uncover Insights to Guide Future Efforts









#### **Community/Patients**

**165+** reached at XLH day conference **30+** white paper downloads



#### **HCP**

**2** scientific posters Assets shared at ASBMR, ENDO



#### **Policy**

**30+** Congressional briefings using campaign assets



#### **Comms Launch (1 month)**

**2400**+ XLHimpact.com visits

2000+ release views

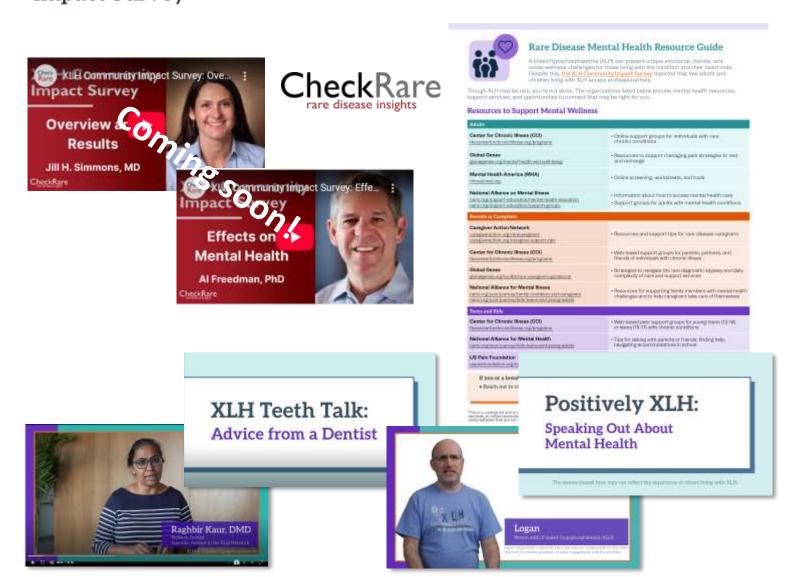
**400**+ white paper downloads

**3.3K+** social engagements

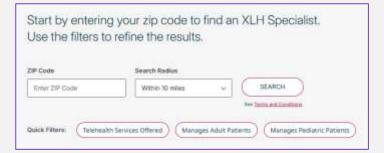




## XLH Community Impact Survey Close Knowledge Gaps and Address Barriers to Care



#### **Cross-functional Activities**







Findings from the XLH Community Impact Survey

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"Research projects like this, which focus on the actual lived experience of someone with XLH, will lead to a greater understanding of XLH and facilitate meaningful discussions between XLHers and all those involved in their care.

The XLH Network is proud to be a part of this project."

- Susan Faitos, Executive Director, The XLH Network



# Closing Data Gaps Together

#### **Listen First**



- Understand the gaps
- Identify shared needs

#### **Be the Bridge**



- Build cross-functional teams
- Define roles

#### **Plan Ahead**



- Start with the end in mind
- Align and secure crossfunctional resources

#### **Experience Matters**



- Secure the right partners
- Capture cross-functional metrics and share success



## Thank you!



### **Susan Thiele**

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## XLH Community Impact Survey